



## Helping senior leadership teams & project teams improve performance, safety & change management.

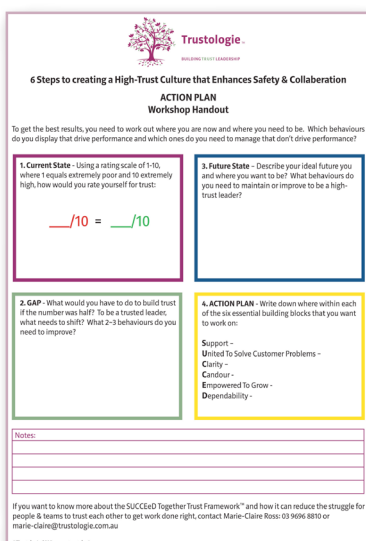
"Marie-Claire presented at our SIRC Roundtables Safety Innovations Roundtable. Her presentation was engaging, thought provoking and she introduced **new information & tools** which attendees saw genuine value in. Marie-Claire's session received a **rating of excellent from all attendees**."

Jeff Naylor, CEO, SIRC Roundtables



## Suggested Speaking Topics - For workshops, roundtables or seminars

In these customised and interactive sessions, your audience will walk away with **new insights** and **valuable** tools to apply immediately. An optional action plan is also given as a handout to ensure that attendees can start to **process and use the information**. Ensuring attendees think and talk long after the session is over.



**Trustologie**  
WORKSHOPS & SEMINARS

6 Steps to creating a High-Trust Culture that Enhances Safety & Collaboration

**ACTION PLAN**  
Workshop Handout

To get the best results, you need to work out where you are now and where you need to be. Which behaviours do you display that drive performance and which ones do you need to manage that don't drive performance?

**1. Current State** - Using a rating scale of 1-10, where 1 equals extremely poor and 10 extremely high, how would you rate yourself for trust?

**2. GAP** - What would you have to do to build trust if the number was built? To be a trusted leader, what needs to shift? What 2-3 behaviours do you need to improve?

**3. Future State** - Describe your ideal future you and where you want to be? What behaviours do you need to maintain or improve to be a high-trust leader?

**4. ACTION PLAN** - Write down where within each of the six essential building blocks that you want to work on:

- Support - United To Solve Customer Problems -
- Clarity -
- Candour -
- Empowered To Grow -
- Dependability -

Notes:

If you want to know more about the SIRC's Together Trust Framework™ and how it can reduce the struggle for people & teams to trust each other to get work done right, contact Marie-Claire Ross: 03 9696 8810 or marie-claire@trustologie.com.au

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### 6 Critical Steps to Foster a High Performance Senior Leadership Team

Leadership teams are force multipliers and dictate the success of organisations. How well does your top team engage in truth-seeking dialogue, challenge one another, share resources and be accountable for results? Find out best practices and what steps other teams are doing to improve their outcomes.

### 5 Trust Derailers that Sabotage Your Leadership

How are you modelling trust behaviours to your employees? Discover practical steps to avoid unintentionally breaking trust with those around you.

### How to Create a High-Trust Culture that Enhances Collaboration and Agility

Organisations that are high in trust have 2.5 times the revenue generation of low trust organisations. Find out how to gauge low trust indicators that sabotage your teams and organisation and what to do about it.

### 6 Steps to Creating a High-Trust Culture that Enhances Safety and Collaboration

Organisations that are high performing for safety openly talk about near misses, injuries and potential issues and remedies. Discover best-in-class practices for improving both physical and psychological safety.

### How Boards Can Monitor their Corporate Reputation

In the wake of the royal banking commission, the race is on for companies to show they are profitable and responsible at the same time. What questions do you need to ask to ensure employee interactions are fostering a high-trust collective?

# Biography

Marie-Claire Ross is a workplace sociologist, speaker, and author focused on helping organisations create an environment where **people can rely on each other more to work on the right things**. With her powerful proprietary **SUCCEd Together Trust Framework™**, she helps leaders understand the steps required to unite people to do their best work. Her approach is based on working with leaders and seven years of research including over 200 interviews with CEOs and executives.

Marie-Claire gained her leadership experience from co-founding and running a video communication house working with executives to communicate large-scale training and marketing programs. She is a graduate of the Australian Institute of Company Directors (AICD) and sits on the SME AICD committee. She is also a Fellow of The CEO Institute.

## What People are Saying:



Alan Joyce, CEO, Qantas

"Marie-Claire's talk was phenomenal. Everyone has been given some very good tools and questions to improve trust. Absolutely phenomenal!"

Alan Joyce, CEO, Qantas Airways Limited

"Thank you for your workshop. I found your session incredibly engaging and useful, and have lots of things I want to try with my team."

Kristy Dam, Assistant Commissioner,  
Australian Taxation Office

"Thank you for providing an excellent workshop. You were very effective in engaging with the TEC members and you received excellent ratings. I particularly liked the way you chose to manage the flow of the training."

Jim Landau, Chair, The Executive Connection

## Video Links:

Marie-Claire's  
Speaker Showreel



Trustologie Organisational  
Trust Gauge



"Since the workshop with our senior leader's team, there has been about a **20-25% improvement to date**. Your workshop has addressed areas they hadn't thought of previously and helped them to recognise better ways of communicating concerns and issues to each other. **Leaders are now more inclined to share issues and work through them together to find solutions**. There is a much clearer understanding of the requirements of other leaders and meeting deadlines, as well as respecting each other's opinions, which is something they work on in regular meetings now." Sarah Meek, HR Director, Seasol International

## Book Marie-Claire to Speak to Your Group Today:



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